

***United Way of Enid and Northwest Oklahoma, Inc.***  
***Enid, Oklahoma***

***REPORT ON AUDIT OF FINANCIAL STATEMENTS  
AND SUPPLEMENTAL INFORMATION***

***For the Year Ended December 31, 2020***

***SAUNDERS & ASSOCIATES, PLLC***

***Certified Public Accountants***

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UNITED WAY OF ENID AND NORTHWEST OKLAHOMA, INC.  
Enid, Oklahoma

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# *Saunders & Associates, PLLC*

## *Certified Public Accountants*

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### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors  
United Way of Enid and Northwest Oklahoma, Inc.

We have audited the accompanying financial statements of United Way of Enid and Northwest Oklahoma, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2020, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

#### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the United Way of Enid and Northwest Oklahoma, Inc.'s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the United Way of Enid and Northwest Oklahoma, Inc.'s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way of Enid and Northwest Oklahoma, Inc. as of December 31, 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

**Report on Summarized Comparative Information**

We have previously audited United Way of Enid and Northwest Oklahoma, Inc.'s December 31, 2019 financial statements and our report dated June 18, 2020, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2019, is consistent, in all material respects, with the audited financial statements from which it has been derived.

*Saunders & Associates, PLLC*  
SAUNDERS & ASSOCIATES, PLLC  
Certified Public Accountants  
Ada, Oklahoma

April 22, 2021

## FINANCIAL STATEMENTS

UNITED WAY OF ENID AND NORTHWEST OKLAHOMA, INC.  
Enid, Oklahoma

STATEMENT OF FINANCIAL POSITION

December 31, 2020  
(With Comparative Totals as of December 31, 2019)

	2020	2019
<u>ASSETS</u>		
Cash and cash equivalents	\$ 525,963	\$ 380,083
Investments	749,779	626,060
Unconditional promises to give	301,768	300,875
Less allowance for cancellations	(71,190)	(54,000)
Equipment	24,373	24,373
Accumulated depreciation	(24,373)	(24,373)
<b>TOTAL ASSETS</b>	<b>\$ 1,506,320</b>	<b>\$ 1,253,018</b>
<u>LIABILITIES AND NET ASSETS</u>		
Liabilities:		
Accounts payable	\$ 834	\$ 4,433
Payroll liabilities	3,383	3,247
Allocations payable	555,645	434,466
Total Liabilities	559,862	442,146
Net Assets:		
Net assets with donor restrictions	0	0
Net assets without donor restrictions		
Designated by the board for:		
Building Capital	60,898	60,898
Emergency Reserves	50,000	79,800
Undesignated	835,560	670,174
Total Net Assets	946,458	810,872
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 1,506,320</b>	<b>\$ 1,253,018</b>

\* The accompanying notes are an integral part of the financial statements

UNITED WAY OF ENID AND NORTHWEST OKLAHOMA, INC.  
Enid, Oklahoma

STATEMENT OF ACTIVITIES

For the Year Ended December 31, 2020  
(With Comparative Totals as of December 31, 2019)

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>2020 Total</u>	<u>2019 Total</u>
<b><u>REVENUES AND SUPPORT</u></b>				
Contributions	\$ 836,711	\$ 0	\$ 836,711	\$ 523,806
Contributions - COVID-19	0	117,780	117,780	0
Allowance for cancellations	(25,000)	0	(25,000)	(29,000)
Special events	70,414	0	70,414	114,881
Less costs of special events	(37,101)	0	(37,101)	(42,289)
Coach-a-Kid program	0	0	0	18,355
Less costs of Coach-a-Kid Program	(37,047)	0	(37,047)	(2,386)
Paycheck Protection Funds	38,125	0	38,125	0
Other	0	0	0	25
Net assets released from restrictions - Satisfaction of restriction requirements	<u>117,780</u>	<u>(117,780)</u>	<u>0</u>	<u>0</u>
Total revenues and support	<u>963,882</u>	<u>0</u>	<u>963,882</u>	<u>583,392</u>
<b><u>EXPENSES</u></b>				
Program services:				
Grants to agencies and others	553,000	0	553,000	434,411
Community support services	240,349	0	240,349	122,087
Coach-A-Kid program	10,582	0	10,582	42,000
Supporting services:				
Administration	43,978	0	43,978	51,008
Fundraising	<u>60,179</u>	<u>0</u>	<u>60,179</u>	<u>92,212</u>
Total Expenses	<u>908,088</u>	<u>0</u>	<u>908,088</u>	<u>741,718</u>
Change in net assets before other income and losses	55,794	0	55,794	(158,326)
<b><u>OTHER INCOME AND LOSSES</u></b>				
Realized gain (loss) on investments	11,361	0	11,361	4,328
Unrealized gain (loss) on investments	28,897	0	28,897	77,611
Investment earnings, net of expenses	<u>39,534</u>	<u>0</u>	<u>39,534</u>	<u>17,394</u>
Change in net assets	135,586	0	135,586	(58,993)
Net assets, beginning	<u>810,872</u>	<u>0</u>	<u>810,872</u>	<u>869,865</u>
<b>NET ASSETS, ENDING</b>	<u>\$ 946,458</u>	<u>\$ 0</u>	<u>\$ 946,458</u>	<u>\$ 810,872</u>

\* The accompanying notes are an integral part of the financial statements.

UNITED WAY OF ENID AND NORTHWEST OKLAHOMA, INC.  
Enid, Oklahoma

STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended December 31, 2020  
(With Comparative Totals as of December 31, 2019)

	Program Services					Fundraising	Total 2020	Total 2019
	Grants to Others	Community Support Services	Coach-A-Kid	Program Services	Admin.			
<b>EXPENSES</b>								
Grants to agencies and others	\$ 553,000	\$ 0	\$ 0	\$ 553,000	\$ 0	\$ 0	\$ 553,000	\$ 434,411
Salaries and wages	0	75,031	8,077	83,108	20,420	20,420	123,948	162,271
Payroll taxes	0	5,759	626	6,385	1,576	1,576	9,537	8,909
Employee benefits	0	12,600	1,837	14,437	37	38	14,512	18,547
Retirement contributions	0	0	0	0	1,125	1,125	2,250	3,400
COVID-19 Expenses	0	117,780	0	117,780	0	0	117,780	0
Professional fees	0	0	0	0	9,878	9,878	19,756	20,295
Supplies	0	870	42	912	2,013	2,013	4,938	5,975
Telephone	0	0	0	0	1,840	1,840	3,680	3,907
Postage and shipping	0	0	0	0	880	879	1,759	1,672
Insurance	0	5,631	0	5,631	0	0	5,631	5,631
Equipment maintenance & repairs	0	3,661	0	3,661	0	0	3,661	1,830
Printing	0	0	0	0	537	538	1,075	2,902
Travel/training	0	0	0	0	931	932	1,863	2,752
Conferences and meetings	0	2,523	0	2,523	0	0	2,523	3,657
IT and software licenses	0	0	0	0	3,323	3,323	6,646	8,952
Miscellaneous expenses	0	405	0	405	1,418	427	2,250	1,406
Dues and subscriptions	0	13,559	0	13,559	0	0	13,559	11,096
Discretionary giving	0	2,530	0	2,530	0	0	2,530	2,883
Depreciation	0	0	0	0	0	0	0	15
Write-off of 19/20 pledges	0	0	0	0	0	17,190	17,190	41,207
<b>TOTAL EXPENSES</b>	<b>\$ 553,000</b>	<b>\$ 240,349</b>	<b>\$ 10,582</b>	<b>\$ 803,931</b>	<b>\$ 43,978</b>	<b>\$ 60,179</b>	<b>\$ 908,088</b>	<b>\$ 741,718</b>

\* The accompanying notes are an integral part of the financial statements.



UNITED WAY OF ENID AND NORTHWEST OKLAHOMA, INC.  
Enid, Oklahoma

STATEMENT OF CASH FLOWS

For the Year Ended December 31, 2020  
(With Comparative Totals as of December 31, 2019)

	2020	2019
<b><u>CASH FLOWS FROM OPERATING ACTIVITIES</u></b>		
Increase (decrease) in net assets	\$ 55,794	(158,326)
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Depreciation	0	15
(Increase) decrease in pledges receivable	(893)	118,015
(Increase) decrease in allowance for cancellation	17,190	1,000
Increase (decrease) in accounts payable	(3,599)	2,837
Increase (decrease) in payroll liabilities payable	136	(12)
Increase (decrease) in venture grants & contracts payable	0	(29,426)
Increase (decrease) in allocations authorized	121,179	9,466
Net cash from operating activities	189,807	(56,431)
<b><u>CASH FLOWS FROM INVESTING ACTIVITIES</u></b>		
Acquisition/disposition of investments	(94,822)	117,130
Purchase of fixed assets	0	0
Realized gain/loss on investments	11,361	4,328
Interest earnings	47,009	24,247
Investment fees	(7,475)	(6,854)
Net cash from investing activities	(43,927)	138,851
<b><u>CASH FLOWS FROM FINANCING ACTIVITIES</u></b>	0	0
Net increase (decrease) in cash	145,880	82,420
Cash and cash equivalents, beginning	380,083	297,663
<b>CASH AND CASH EQUIVALENTS, ENDING</b>	<b>\$ 525,963</b>	<b>\$ 380,083</b>

\* The accompanying notes are an integral part of the financial statements.

UNITED WAY OF ENID AND NORTHWEST OKLAHOMA, INC.  
Enid, Oklahoma

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2020

NOTE 1: ORGANIZATION

**Organization** – United Way of Enid and Northwest Oklahoma, Inc. (United Way) is a nonprofit organization whose purpose is to impact the community by identifying, prioritizing and facilitating the meeting of human service needs. It accomplishes this purpose by raising funds and allocating them to various human service agencies and programs and by collaborating with the business, government, and non-profit sectors.

NOTE 2: SIGNIFICANT ACCOUNTING POLICIES

**Basis of Accounting** – The financial statements of United Way are prepared using the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

**Accounting Pronouncements Adopted** – United Way has adopted the provisions of Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers* (Topic 606), as amended. ASU 2014-09 applies to exchange transactions with customers that are bound by contracts or similar arrangements and establishes a performance obligation approach to revenue recognition. Results for reporting the years ended December 31, 2020 and 2019 are presented under FASB ASC Topic 606.

United Way has adopted the provisions of FASB ASU 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made* (Topic 958). This accounting standard is meant to help not-for-profit entities evaluate whether transactions should be accounted for as contributions or as exchange transactions and, if the transaction is identified as a contribution, whether it is conditional or unconditional. ASU 2018-08 clarifies how an organization determines whether a resource provider is receiving commensurate value in return for a grant. If the resource provider does receive commensurate value from the grant recipient, the transaction is an exchange transaction and would follow the guidance under ASU 2014-09 (FASB ASC Topic 606). If no commensurate value is received by the grant maker, the transfer is a contribution. ASU 2018-08 stresses that the value received by the general public as a result of the grant is not considered to be commensurate value received by the provider of the grant. There was no material impact to the financial statements as a result of adoption. Accordingly, no adjustment to opening net assets was recorded.

**Basis of Presentation** – The accompanying financial statements are presented in accordance with ASU 2016-14, *Not-for-Profit Entities (Topic 958)- Presentation of Financial Statements of Not-for-Profit Entities*. ASU 2016-14 requires the information regarding the organization's financial position and activities be presented in two classes of net assets: net assets with donor restrictions and net assets without donor restrictions. Accordingly, net assets of United Way and changes therein are classified and reported as follows:

- Net assets with donor restrictions – net assets subject to donor imposed restrictions
- Net assets without donor restrictions – net assets not subject to donor-imposed restrictions.

United Way has no net assets with donor-imposed restrictions at this time.

UNITED WAY OF ENID AND NORTHWEST OKLAHOMA, INC.  
Enid, Oklahoma

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2020

NOTE 2: SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

**Use of Estimates** – The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

The most significant estimate in the financial statements relates to pledges receivable which is based on amounts committed to by businesses and individuals and experience in collecting on past pledges, as well as an analysis of the current economic condition overall. The allowance for cancellations has been established at approximately 4% of total pledges for the campaign year, which is consistent with United Way of Enid and Northwest Oklahoma, Inc.'s cancellation average over the past ten years and is consistent with United Way National standards. Management believes that the current allowance is sufficient based on prior history.

**Property and Equipment** – Purchases of equipment with an initial cost of \$1,000 or greater and with useful lives exceeding one year are capitalized at cost. Depreciation is recorded using the straight-line method over estimated useful lives ranging from 3 to 7 years. At December 31, 2020, all assets of the organization were fully depreciated.

**Cost Allocation** – The statement of functional expenses presents the cost of raising funds and allocating them to the various service agencies and programs in Enid and Northwest Oklahoma. Accordingly, certain costs have been allocated among program and supporting services.

All costs other than salary and benefits are considered direct. Personnel costs are allocated as follows:

- a) Personnel costs related to the Executive Director and Program Director for Coach-A-Kid are allocated to the community services function;
- b) Personnel costs related to the Administrative Assistant are allocated to the administrative function. Administrative function expenses are then allocated 50:50 between administration and fundraising.

**Public Support and Revenue** – Annual campaign contributions without donor restrictions are generally available for use in the related campaign year unless specifically restricted by the donor. Unconditional promises to give are recorded as received. Unconditional promises to give due in the next year are reflected as current promises to give and are recorded at their net realizable value. The majority of the promises to give are received from a broad base of Enid and Northwest Oklahoma contributors as a result of the annual campaign. An allowance for uncollectible promises is provided based on management's evaluation of potential uncollectible promises receivable at year-end.

Grants and other contributions of cash and other assets are reported as support with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated restriction ends or purpose restriction is accomplished, donor restricted net assets are reclassified to net assets without donor restriction and reported in the statement of activities as net assets released from restrictions.

**Paycheck Protection Funds** – In April 2020 the Organization applied for, and was awarded a loan from the Small Business Administration under the Paycheck Protection Program, which was authorized by the CARES Act. This loan was in the amount of \$38,125 and, in accordance with the terms of the agreement, was forgiven in December 2020.

UNITED WAY OF ENID AND NORTHWEST OKLAHOMA, INC.  
Enid, Oklahoma

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2020

**NOTE 2: SIGNIFICANT ACCOUNTING POLICIES, CONTINUED**

**Comparative Financial Statements** - The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with United Way's financial statements for the year ended December 31, 2019, from which the summarized information was derived.

**Income Taxes and Uncertain Tax Positions** – Income Tax Status – United Way of Enid and Northwest Oklahoma, Inc. qualifies as an organization exempt from income taxes under Section 501(c)(3) of the *Internal Revenue Code* and is subject to a tax on income from any unrelated business, as defined by Section 509(a)(1) of the Code. United Way currently has no unrelated business income. Accordingly, no provision for income taxes has been recorded.

United Way has adopted the recognition requirements for uncertain income tax positions as required by generally accepted accounting principles. Income tax benefits are recognized for income tax positions taken or expected to be taken in a tax return only when it is determined that the income tax position will more-likely-than-not be sustained upon examinations by taxing authorities. United Way has analyzed tax positions taken for filing with the Internal Revenue Service and all state jurisdictions where it operates. United Way believes that income tax filing positions will be sustained upon examination and does not anticipate any adjustments that would result in a material adverse effect on their financial condition, results of operations, or cash flows. Accordingly, United Way has not recorded any reserves, or related accruals for interest and penalties for uncertain income tax positions at December 31, 2020.

Federal and state income tax statutes dictate that tax returns filed in any of the previous three reporting periods remain open to examination. Currently, United Way has no open examinations with the Internal Revenue Service or the Oklahoma Tax Commission.

**NOTE 3: LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS**

The following reflects United Way's financial assets as of the statement of financial position date, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of the statement of financial position date. Donor-restricted resources are available to support general expenditures to the extent that restrictions on those resources will be met by conducting the normal activities of United Way's programs in the coming year.

	<u>2020</u>	<u>2019</u>
Financial Assets at year-end	\$ 1,506,320	\$ 1,253,018
Less those unavailable for general expenditures within one year, due to:		
Agency funds maintained for Oklahoma Center for Non-Profits Activities Board Designations:	( 1)	( 3,120)
Designated for Building Capital	( 60,898)	( 60,898)
Designated for Emergency Reserves	<u>( 50,000)</u>	<u>( 79,800)</u>
Financial Assets available to meet cash needs for general expenditures within one year	<u>\$ 1,395,421</u>	<u>\$ 1,109,200</u>

As part of United Way's liquidity management plan, cash in excess of daily requirements is invested in short-term investments, primarily certificates of deposit, and money market funds. At December 31, 2020, the operating reserve was \$50,000. This reserve, established by the board of trustees, may be drawn upon if necessary to meet unexpected liquidity needs or in the event of financial distress.

UNITED WAY OF ENID AND NORTHWEST OKLAHOMA, INC.  
Enid, Oklahoma

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2020

NOTE 4: CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of cash on hand, demand deposits, and certificates of deposit maintained at financial institutions insured by the Federal Deposit Insurance Corporation (FDIC). Deposits are carried at cost. Bank balances at year-end are categorized as follows to give an indication of the level of risk assumed by United Way of Enid and Northwest Oklahoma, Inc.

<u>Category</u>	<u>Carrying Amount</u> <u>2020</u>
1) Insured or collateralized with securities held by the organization or by its agent in organization's name.	\$ 328,927
2) Collateralized with securities held by the pledging financial institution's trust department.	0
3) Uncollateralized	<u>0</u>
Total Bank Balances	<u>328,927</u>

Cash equivalent certificates of deposit consist of the following:

• 12 month CD with Interbank. Matures May 9, 2021 and has an interest rate of 0.5%	56,482
• 12 month CD with NBC Bank. Matures May 15, 2021 and has an interest rate of 0.75%	52,388
• 12 month CD with Stride Bank. Matures December 13, 2021 and has an interest Rate of 0.5%	<u>88,166</u>
Total Certificates of Deposit	<u>197,036</u>
Total Cash and Cash Equivalents	<u>\$ 525,963</u>

NOTE 5: INVESTMENTS

United Way has the following investments:

• Investment account with Stride Bank. The account's portfolio consists of:		<u>Cost</u>	<u>Market</u>
Money Market Accounts	\$	227	\$ 227
Balanced Funds		30,071	35,094
Equity Funds		138,684	171,663
Fixed Income Funds		<u>73,429</u>	<u>75,604</u>
Total Portfolio	\$	<u>242,411</u>	\$ <u>282,588</u>
• Agency funds invested with the Cherokee Strip Community Foundation which equaled \$467,191 at December 31, 2020			

UNITED WAY OF ENID AND NORTHWEST OKLAHOMA, INC.  
Enid, Oklahoma

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2020

**NOTE 5: INVESTMENTS, CONTINUED**

- Beneficial Interest in Assets Held by Others

A beneficial interest in assets held by others which consists of funds transferred from United Way to the Enid Community Foundation for Excellence dba Cherokee Strip Community Foundation, (the Foundation), and funds transferred to the Foundation to be used by United Way for events coordinated with the Oklahoma Center for Non-profits. Current year activity in the Agency funds held by the Foundation on behalf of United Way of Enid and N.W. Okla. consisted of the following at December 31, 2020.

	United Way of Enid & NW Oklahoma	United Way/OK Center for Nonprofits	<u>Total</u>
Balance December 31, 2019	\$ 418,016	\$ 3,120	\$ 421,136
Principal Deposits	0	0	0
Distributions	0	( 3,120)	( 3,120)
Earnings, Net of Expenses	34,759	1	34,760
Unrealized Gain (Loss)	<u>14,416</u>	<u>0</u>	<u>14,416</u>
Balance December 31, 2020	<u>\$ 467,191</u>	<u>\$ 1</u>	<u>\$ 467,192</u>

Investment expenses on these funds equaled \$5,400 for the year ended December 31, 2020 and \$4,954 for the year ended December 31, 2019.

**Donor-Designated Endowments**

In addition, the Foundation receives donations designated for United Way by other donors. The Foundation, however, has the authority to distribute those donations as they see fit; therefore, they are not reflected in United Way's financial statements. Endowment funds held by the Foundation for the benefit of United Way equaled \$43,936 at December 31, 2020 and \$41,060 December 31, 2019. The Foundation has been granted variance power. The corpus of the funds may not be withdrawn; however, income distributed to United Way of Enid and Northwest Oklahoma, Inc. by the funds may be used for any purpose. The interest in the endowment funds is recorded in the financial statements in accordance with generally accepted accounting principles and relevant funding agreements.

**NOTE 6: FAIR VALUE MEASUREMENT**

The definition of fair value for financial reporting, establishes a framework for measuring fair value, and requires additional disclosure about the use of fair value measurements in an effort to make the measurement of fair value more consistent and comparable.

UNITED WAY OF ENID AND NORTHWEST OKLAHOMA, INC.  
Enid, Oklahoma

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2020

NOTE 6: FAIR VALUE MEASUREMENT, CONTINUED

SAS 157 defines fair value as the amount that would be received from the sale of an asset or paid for the transfers of a liability in an orderly transaction between market participants, i.e. an exit price. To estimate an exit price, a three-tier hierarchy is used to prioritize the inputs.

Level 1: Quoted Prices in active markets for identical securities.

Level 2: Other significant observable inputs (including quoted prices for similar securities, interest rates, prepayment spread and credit risk).

Level 3: Significant unobservable inputs (including the organization's own assumptions in determining the fair value of investments).

Fair value of assets measured at December 31, 2020 and 2019 are as follows:

	2020 <u>Total</u>	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Gains (Losses)
Money Market Account	\$ 227	\$ 227	\$ 0	\$ 0	\$ 0
Balanced Funds	35,094	35,094	0	0	5,022
Equity Funds	171,663	171,663	0	0	7,284
Fixed Income	75,604	75,604	0	0	2,175
Agency Funds	467,191	467,719	0	0	14,416
Total	<u>\$ 749,779</u>	<u>\$ 749,779</u>	<u>\$ 0</u>	<u>\$ 0</u>	<u>\$ 28,897</u>

	2019 <u>Total</u>	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Gains (Losses)
Money Market Account	\$ 185	\$ 185	\$ 0	\$ 0	\$ 0
Balanced Funds	30,236	30,236	0	0	1,486
Equity Funds	117,014	117,014	0	0	23,706
Fixed Income	57,489	57,489	0	0	1,510
Agency Funds	421,136	421,136	0	0	50,909
Total	<u>\$ 626,060</u>	<u>\$ 626,060</u>	<u>\$ 0</u>	<u>\$ 0</u>	<u>\$ 77,611</u>

UNITED WAY OF ENID AND NORTHWEST OKLAHOMA, INC.  
Enid, Oklahoma

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2020

NOTE 7: FIXED ASSETS

Changes in fixed assets for the current fiscal year are as follows:

<u>Equipment</u> <u>12/31/19</u>	<u>Additions</u>	<u>Retirements</u>	<u>Equipment</u> <u>12/31/20</u>
\$ <u>24,373</u>	\$ <u>0</u>	\$ <u>0</u>	\$ <u>24,373</u>

Depreciation expense equaled \$0 for 2020 and \$15 for 2019. Total accumulated depreciation equaled \$24,373 at December 31, 2020.

NOTE 8: CONCENTRATIONS OF CREDIT RISK DUE TO TEMPORARY CASH INVESTMENTS AND PROMISES TO GIVE

Financial instruments that potentially subject United Way to concentrations of credit risk consist principally of temporary cash investments and promises to give receivables. United Way places its temporary cash investments with numerous financial institutions and limits the amount of credit exposure at any one financial institution. Concentrations of credit risk with respect to promises to give receivables are limited due to the large number of contributors and the differences in industries they represent. In addition, an allowance account has been established to mitigate the risk related to uncollectible pledges.

NOTE 9: PROMISES TO GIVE

United Way conducts annual fund raising campaigns for allocation to participating agencies in the subsequent year. The promises to give at December 31, are unconditional and due as follows:

	<u>2020</u>	<u>2019</u>
Receivable in less than one year	\$ 301,768	\$ 300,875
Pledges receivable in one to two years	0	0
Less Allowances for Uncollectible Pledges	( 71,190)	( 54,000)
Net Receivables	\$ <u>230,578</u>	\$ <u>246,875</u>

NOTE 10: IN-KIND DONATIONS

United Way is the recipient of donated office space and utilities which are provided by Great Plains Bank. The estimated value of these facilities is \$14,400.

NOTE 11: RETIREMENT PLAN

United Way's employees participate in a Simple IRA plan. Under the Simple IRA plan, United Way contributes 3% of the employees' gross wages. Contributions made by United Way on behalf of employees equaled \$2,251 on a gross payroll of \$123,948 in 2020 and \$3,400 on a gross payroll of \$157,955 in 2019.



UNITED WAY OF ENID AND NORTHWEST OKLAHOMA, INC.  
Enid, Oklahoma

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2020

NOTE 12: GRANTS AUTHORIZED BUT UNPAID

Grants authorized but unpaid at year-end are reported as liabilities. The following is a list of allocations and grants to qualifying tax-exempt organizations authorized and payable at year-end.

<u>Annual Allocations:</u>	<u>2020</u>	<u>2019</u>
Loaves and Fishes	\$ 35,000	\$ 25,000
Salvation Army	45,000	28,333
YWCA	70,000	53,500
Red Cross	8,920	5,666
Girl Scouts	3,000	2,916
Boy Scouts	30,000	22,500
Human Services Alliance	8,000	7,333
Hedges Regional Speech and Hearing Center	25,000	24,833
Community Development Support Association	50,000	47,666
Retired Senior Volunteer Program	46,500	28,833
YMCA	75,000	46,833
Booker T. Washington Community Center	35,000	34,666
Garfield County Child Advocacy	41,170	35,833
Catholic Charities	25,000	19,333
Youth & Family Services	55,000	51,166
Lincoln Academy	<u>3,055</u>	<u>55</u>
Total Allocations Payable	<u>\$ 555,645</u>	<u>\$ 434,466</u>

NOTE 13: LEASES

United Way is party to the following lease agreements.

- Lease agreement dated December 27, 2019 with DeLage Landen Financial Services for a copier. Terms of the lease require 60 monthly payments of \$140. Future liabilities related to this lease are as follows:

<u>Fiscal Year</u>	
2021	\$ 1,680
2022	1,680
2023	1,680
2024	<u>1,680</u>
Total	<u>\$ 6,720</u>

- United Way is also party to a 39 month lease with Great Plains Bank. Under terms of the lease, Great Plains Bank provides the organization with office space and utilities at no cost. In return, United Way recognizes an in-kind contribution from the bank as follows:

<u>Fiscal Year</u>	
2021	\$ 14,400
2022	<u>7,200</u>
Total	<u>\$ 21,600</u>

UNITED WAY OF ENID AND NORTHWEST OKLAHOMA, INC.  
Enid, Oklahoma

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2020

NOTE 14: COMPENSATED ABSENCES

United Way of Enid and Northwest Oklahoma, Inc. does not accrue a liability for compensated absences. Due to the limited number of personnel, management does not feel that any such liability would be material to the financial statements.

NOTE 15: RISK AND UNCERTAINTIES

In early March 2020, the COVID-19 virus was declared a global pandemic. The outbreak in the United States has caused business disruption through mandated and voluntary closing of some service sites and restrictions placed on delivery of services and has created economic uncertainties. While the disruption is expected to be temporary, the extent of the impact of COVID-19 on our operational and financial performance will depend on certain developments, including the duration and spread of the outbreak, impact on our donors, increased need in our community and surrounding areas, and the success of the current vaccination program, all of which are uncertain and cannot be predicted. At this point, the extent to which COVID-19 may impact our financial condition or results of operations is uncertain. No adjustments have been made to these financial statements as a result of this uncertainty.

NOTE 16: SUBSEQUENT EVENTS

Management has evaluated subsequent events through April 22, 2021, which is the date the financial statements were available to be issued.